

1C:Drive

Scale up your business!

Flexible ERP solution to control and manage key processes in small and medium-sized companies. 1C:Drive combines multiple capabilities to execute various business operations, manage production workflows, digitize paper streams and connect companies to all their partners, in real time and on any device.



Get Full Control

- ✓ Ready-to-start complete ERP for any business: production, wholesale, or services
- ✓ Easy to adapt to existing processes and business needs
- ✓ Trustworthy ERP with the powerful 1C:Enterprise platform inside
- ✓ Ability to scale along with the company's growth
- ✓ Fitting into budgets of small and medium companies
- ✓ Support team at your disposal for smooth implementation and seamless usage

Gain a Better Insight

- ✓ Stay competitive in the changing business environment
- ✓ Find new growth opportunities
- ✓ Reveal areas where your attention is required the most
- ✓ Make business decisions based on real-time reliable data
- ✓ Take a step into digital transformation of your business
- ✓ Establish transparent processes with your suppliers and partners

Make All Workflows Digital

Sales Management

- Prices and discounts
- Quotations
- Sales and tax invoices issue
- Best price offer calculation

Purchase Management

- Purchase prices
- Invoice discounts
- RFQ & RFQ response

Marketing & CRM

- Customer profile
- Lead management
- Marketing analytics
- Sales pipeline and funnels

Reporting & Analytics

- 100+ standard reports
- Custom reports
- Multiple legal entities (branches)

Service Management

- Warranty and general repair work
- Preventive maintenance of sold goods
- Freight requests
- Installation requests
- RMA & RMA requests

E-commerce

- Sales orders based on website purchases
- Quantities of actual goods in stock
- Delivery time estimation
- Aligned prices

Finance Management

- General ledger
- Cost accounting
- Fixed assets
- Multiple currency support
- Bank reconciliation

Inventory & Warehouse

- Item tracking
- Categories and attributes
- Products with complex parameters
- Assignment to bins
- Multiple warehouse management
- Shipment initiation and address management
- Barcode scanners (and other equipment) support

Production*

- Production planning
- Production dispatching
- Production management
- Cost allocation and calculation
- Profitability calculation
- Subcontractors management

* Please note: the production features are available in the 1C:Drive Production version.

1C:Drive Versions

	1C:Drive Sales & Services Ideal for wholesale, distribution, services, and other businesses that do not require production management and planning.	1C:Drive Production Ideal for production companies that have a need to plan and manage production processes, regardless of the type and complexity.
Processes covered:		
Sales & Purchases	•	•
Services	•	•
Warehouse & Inventory	•	•
Marketing & CRM	•	•
Accounting & Finances	•	•
Production Management		•
Production Planning & Control		•

Customer Success

“1C:Drive-based solution allowed us to streamline business processes and make them more transparent, eliminate errors and discrepancies in the warehouse data, and increase the overall efficiency of the business.”

Eduardo Peralta
IT manager at Naval Radio

“1C:Drive solution allowed us to significantly reduce the paperwork, streamline business processes, and get full control over customer journey from the first contact to after-sale engagement. We've got what we expected, and even more!”

Nina Caeymob
Hampton Spa manager

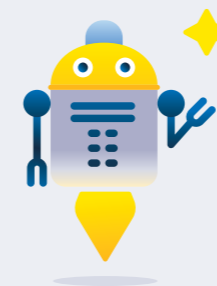
“In just less than a year, we were able to create a consolidated service center covering the entire Europe and Asia Pacific regions, introduce financial control solution, and build unified business processes across branches both for the home region of CIS, Europe, and Asia-Pacific.”

Natalya Zueva
Head of Department of Development and Implementation of Business Applications at SPLAT

“1C:Drive ERP solution empowered LabMarker to erase borders of cross-country sales inside the ERP to get a single view on our business in real time. It also was made possible to manage multiple VAT and multiple currencies in the countries of operation.”

Oğuzhan Aydoğan
COO at LabMarker

Powered by 1C:Enterprise



1C:Enterprise is a flexible business automation platform that empowers 1.5K+ ready-to-use applications and offers a unique business development framework, enabling companies to create business applications really fast.



1C:Drive Benefits



Fast and easy adaptation to company's growth

Ideal for growing companies, 1C:Drive ERP allows you to use only required functionality and then adapt and scale the ERP system as the business grows. It will smoothly support you when launching new services, conquering new markets, and in the case of changes in production technologies or business environment.



Complete ERP for medium-sized business

1C:Drive covers all of the key processes typical for small- and medium-sized companies including sales, services, production and more. All the functionality is already available by default in the standard pack — no need to additionally purchase specific modules and add-ons.



Bringing transparency to the business

Smart business decisions are based on real data: data that is correct, accurately transferred from module to module, data that can be analyzed and visualized to make confident timely decisions. 1C:Drive provides a completely open system with more than 100 standard reports and the ability to quickly build any additional report that your business requires — for a big picture view and data-backed decisions.



Doing business all over the world

International trade is available out-of-box in 1C:Drive: trade with all the currencies supported in your management and cost accounting, work in any currencies simultaneously, track branches, warehouses and business units in one system.



Renown and trustworthy ERP technologies inside

With the globally proven 1C:Enterprise platform inside, you can be confident in the quality and functionality of 1C:Drive. It is powered by technologies with more than 30 years of success on the ERP market and 1.5 mln+ customers in manufacturing, retail, textile, services, and other industries throughout the world.



Adjustable for your specific business needs

1C:Drive ERP allows you to automate even complex or non-standard work processes supporting the uniqueness of your business in the market competition. It is flexibly adaptable to the local standards and requirements, platform-independent (Windows, Apple, and Linux), can be implemented on-premise or in a private cloud, and can be integrated with various DBMS, software systems (CAD, TMS, WMS, etc.), or equipment.



Easy-to-start solution with 4-12 week implementation

There is no need to wait a year to automate your business — 1C:Drive can be implemented extremely fast. Only 4-12 weeks (on average) — and it is ready to upload your data and start. Professional support of the 1Ci team and 1Ci Partners during implementation and education ensures success.



Local versions of 1C:Drive

Special versions of 1C:Drive support local specifics and local business requirements in Poland, Turkey, Germany, and other countries helping you market and develop your business smoother and faster in those regions.

Production

Industry



Stay ahead of the competition with 1C:Drive — flexible fully-functional ERP system for production business. Enhance your process management with data-driven production planning, real-time stock operations and the ability to customize the system for specific or changing processes.

- ✓ Fully-functional management of production lifecycle — from order creation and tracking to cost analysis for each product.
- ✓ Support for production of various complexity (from simple assembly to complex multi-stage production) and types: make-to-order, project-based, mass production, etc.
- ✓ Real-time production planning based on actual data about workload, raw material availability, sales trends, etc.
- ✓ Cost accounting and margin control.
- ✓ Customization for non-standard/rapidly changing production processes to ensure individuality of your business approach.
- ✓ Smooth integration with any IT solution or hardware supporting a flexible data-exchange protocol, incl. MES, TMS, and WMS.

Wholesale & Distribution

Industry



Accelerate sales from multiple businesses by using one effective and easily customizable ERP solution. Sell more products with its flexible discount system, track branches and business units, manage customer-oriented processes and cross-country operations.

- ✓ Effective ERP system with everything you need to manage sales, purchases and warehouses; ability to work with complex products taking into account all characteristics and requirements.
- ✓ Rapid start with the functionality you need right now and the ability to add new functions on-the-fly as your business grows.
- ✓ Integration between back office and E-commerce website for tracking inventory levels, alignment of prices in real time, calculation of delivery dates, and automatic creation of sales orders in the system.
- ✓ Multifunctional solution to manage all customer-oriented processes, from sales to order fulfillment, in a single ERP system.
- ✓ Flexible discount system to accelerate sales by generating the best prices on the market automatically.
- ✓ Intertrade support: working with multiple currencies, tracking all branches, warehouses, and business units in one system.
- ✓ Easy-to-integrate ERP allowing you to launch data exchange with counterparties without losses and delays.

Services

Industry



Improve efficiency and profitability with the comprehensive 1C:Drive ERP software consolidating all the processes in a single system. Manage orders, track stock in real time, and deliver superior service with outstanding customer experience.

- ✓ Fully-functional ERP to manage, control, and analyze service delivery in a single system.
- ✓ Transparent real-time order tracking to provide customers with orders faster and plan work more efficiently.
- ✓ Cost accounting control, fast cost of work calculation for each order in real time.
- ✓ Controlling raw materials and spare parts availability, stock balances, tracking delivery, and managing margins for each product.
- ✓ Keeping records of your customers in a single system including customer data, history of orders, service works, and working conditions — to generate the best offers for customers on the market.
- ✓ Integration with a front-office system to track service delivery in real-time with accurate data on each order.